



INNOVATIVE PRODUCT SECURITY AND MERCHANDISING

## Winter Time is the One Time for AV

Yes, it is Winter for sure and the OneTime security case system has been 'snowballing'! The uptake of these products has been exceptional throughout the last 12 months as more and more libraries discover this innovation.

Its not just the pure simplicity of this AV case system with its 'one piece' integrated lock but it's the fact that the system reduces labour costs and improves revenue. Improving the customers experience as the speed of customer transactions at the counter is vastly improved.

This innovation provides a one-piece lockable AV case. This truly unique design is what has made the OneTime system the number one system of choice internationally amongst many manufacturers, libraries and retailers. Absolutely ideal for floating collections and RFID compatible.



One swipe through the release unit, the case is unlocked and ready to go, do that in reverse and the case is once again locked and secure. Staff just look at the red and green padlock image to quickly determine if the case is in a locked or unlocked state.

But that's just part of a family of products, Secure cases specifically for DVD, Music, Blu-ray and more. Including multi-disc cases that hold up to 6 discs.



Don't hesitate to give us a call at Leading Solutions if you would like a sample pack of these products 09 979-5479 or email [sales@leadingsolutions.co.nz](mailto:sales@leadingsolutions.co.nz)

## Visual Merchandising AV

Some of these libraries have then taken matters a step further. Taking the OneTime family of products, securing all DVD, Music and Blu-ray disc media and then changing the way it's displayed.

*A new look achieved installing the 'Z' shelf converter on your existing furniture*



Z Shelf



Using these low cost shelf converters such as Z-Shelf, T-Shelf and D-Shelf and effectively converting existing display furniture. Vast improvements in the visual merchandising of all AV media is almost instant.



T Shelf



D Shelf

These plastic shelf converters are light weight, washable, relocatable, easy to install (no tools required) and very good value.



*A new look achieved here using the D Shelf (upper) and T-Shelf (lower) converter on your existing furniture.*

You can check out these products at [www.leadingsolutions.co.nz](http://www.leadingsolutions.co.nz)

Ensuring the library gets the right results is important to Leading Solutions. We're happy to work with you and your team to help implement change and ensure that you get maximum benefit from these products

For more information or to arrange samples contact Leading Solutions on 09 979-5479 Email [sales@leadingsolutions.co.nz](mailto:sales@leadingsolutions.co.nz) or visit [www.leadingsolutions.co.nz](http://www.leadingsolutions.co.nz)